

Testimony of Eric Gjede
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Before the Finance, Revenue & Bonding Committee
Hartford, CT
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Testifying in support of HB 5488: AN ACT CONCERNING A RESEARCH AND DEVELOPMENT EXPENSES TAX CREDIT FOR PASS-THROUGH ENTITIES

Good afternoon, Senator Fonfara, Representative Scanlon, Senator Martin, Representative Cheeseman and members of the Finance, Revenue & Bonding Committee. My name is Eric Gjede and I am vice president of public policy for CBIA, the Connecticut Business & Industry Association. CBIA is Connecticut's largest business organization, with thousands of member companies, small and large, representing a diverse range of industries from across the state. Ninety-five percent of our member companies are small businesses with less than one hundred employees.

CBIA supports HB 5488.

Most manufacturing companies are structured as S corporations, limited liability companies, and limited liability partnership companies, which collectively are referred to as pass-through entities. Due to the current tax structure, these companies are unable to take advantage of the research and development tax credit which can only be applied to the corporation tax.

Despite having a minimal cost to the state, the R&D tax credit has proven to attract entrepreneurs, foster startup businesses, and promote private sector investment in Connecticut. As CBIA visited its member companies throughout the summer and fall, we increasingly heard from smaller businesses that they wish they could take advantage of this credit to offset the cost of developing new products and services in the state. Utilizing this credit would put them on a level playing field with larger corporate competitors throughout the nation.

Connecticut's R&D tax credit requires that costs claimed by companies be vetted to ensure there is a direct link to legitimate research and development activity. Further, the credit has demonstrated repeatedly to generate a substantial return on investment and create jobs in the state. In fact, a 2015 report by the nonpartisan Office of Legislative Research indicated that the state earned between \$1.24 to \$2.36 in net revenue for every dollar of R&D credit claimed. Further, the report noted that there were between 1,406 to 3,648 jobs added every year attributable to the credit.

Amending the law to allow pass through entities to take advantage of this credit will not only improve the economic condition of the state, but it will help position the state to be a leader in key, high-tech, high wage-paying industries of the future.

In conclusion, we urge the committee to support HB 5488.